

Real Estate Finance Roundtable

Tuesday, February 17, 2009 ♦ 7:30 a.m. – 9:15 a.m.

(Breakfast and networking 7:30 a.m.- 8:00 a.m., program begins at 8:00 a.m.)

**Kauffman Foundation
Conference Center
4801 Rockhill Road
Kansas City, MO 64110**



Join ULI Kansas City for its series of breakfast meetings with selected leaders from the public, private and not-for-profit sectors involved in development throughout Greater Kansas City.

ULI Kansas City presents a Roundtable Discussion to explore the impact that the liquidity crisis is having on private commercial development, as well as financing public improvements. This four-person panel of local real estate finance experts will discuss:

- ♦ *Permanent Financing* - **Tom Turner** from Grandbridge Real Estate Capital, LLC will address the criteria for placing permanent financing on a variety of commercial real estate transactions.
- ♦ *Construction/Conventional Financing* - **Bob Arthur** from Commerce Bank, N.A. will speak to the credit requirements for construction and conventional financing for real estate and other business capital.
- ♦ *Public Bond Financing* - **Jim Lahay**, from Stifel, Nicolaus & Company, Inc. will address the changing conditions in placing municipal bonds and the impact that interest rates have on encouraging investment.
- ♦ *Financial Advisory Services* - **Dave MacGillivray**, from Springsted, Inc. will address the impact that the constrained capital markets are having on municipalities consideration of public incentives such as TIF, TDD's, CID's, etc.

**Registration includes
HOT country-style breakfast**

**Registration Fees
(when pre-registered by February 13)**

	ULI Members / Non-Members
Private	\$25 / \$35
Public Sector	
Nonprofit	\$20 / \$30
Young Leader (under 35)	\$15 / \$25
Student (full-time)	\$10 / \$15

This event is open to all ULI Members and non-members. Please invite friends and colleagues who may be interested.

Register Online: www.uli.org/register -or- **Phone:** (800) 321-5011

Meeting Code: 8114-0917

Questions? Call (800) 321-5011

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